

### Repositioning

Christian Lundell, Nordiska Textilakademin



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# REPOSITIONING





#### **Christian Lundell**

Engineer in textile logistics and production.

20 years in the industry

- Plant manager 2005
- Owner/partner2013
- Exit 2016

CEO 2016 at The Nordic Textile Academy

Focus on the transformation of the industry and special mission boosting the skills needed for local production and the circular economy





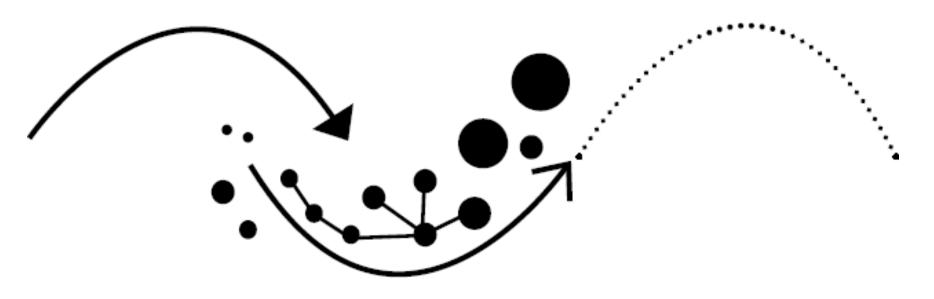


#### Agenda

- Megatrends impact on Nordic Textile Academy
- Three examples; who where the nominees to Habit Impact Award November 21th



## Why repositioning



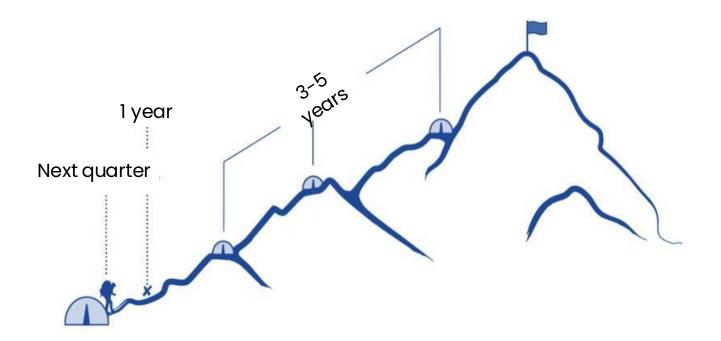
Megatrends - Market Analysis+Test/DO-Strategy & Risks-Tools - Up- & Reskill

Source: Swedish Fashion Council FASHION TRANSFORMATION 2023





## Strategy plan



# Local production









# Lifelong learning







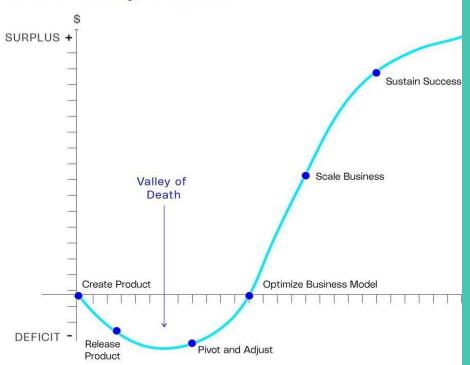


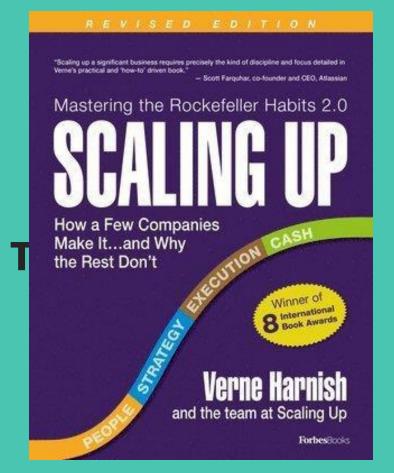




#### Co-funded by the European Union

#### The Startup J-curve









#### Impact award

Three very traditional companies who understand their market and the need for repositioning.

- Lindex + Södra
- Filippa K + Swedish Wool Initiative
- Sustain by Oscar Jacobson

These were the finalists at Habit Fashion Awards 2024, highlighting significant contributions to sustainability and industry transformation.



#### **Lindex & OnceMore**

Lindex has initiated a significant collaboration with Södra to integrate the innovative textile pulp OnceMore® into its collections.
OnceMore® is the world's first large-scale process for recycling blended textiles, combining textile waste with renewable wood resources from sustainably managed Swedish forests to produce high-quality textile pulp.

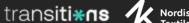
Lindex plans to produce approximately one million garments based on OnceMore® fiber. These garments became available in Lindex's assortment starting in early 2023 and are sold both in stores and online.

The fashion company will utilize 250 tons of viscose fiber entirely based on OnceMore® pulp for this production.



LINDEX

**ONCEMORE**®











# Swedish Wool & Filippa K

Filippa K has been a pioneering force in the Swedish Wool Initiative, a collaborative effort aimed at harnessing and promoting Swedish wool within the fashion and textile industry. This initiative addresses the underutilization of Swedish wool, where a significant portion has historically been discarded despite its high quality and sustainable attributes.

Through its active participation in the Swedish Wool Initiative, Filippa K continues to lead in sustainable fashion practices, demonstrating a commitment to environmental responsibility and the promotion of local resources.

#### Sustain by Oscar Jacobsson

By extending the lifecycle of garments, Sustain by Oscar Jacobson addresses a critical environmental concern in the fashion industry. Studies indicate that wearing a garment nine months longer than average can reduce carbon emissions by 30%, and choosing second-hand over new can decrease emissions by up to 90%. Through this innovative approach, Oscar Jacobson not only offers high- quality, timeless fashion but also actively contributes to a more sustainable and circular fashion industry.









#### And the winner is...

Through these initiatives, Sustain by Oscar Jacobson has successfully integrated sustainability into its business model, contributing to a more circular fashion industry.

The jury for the Impact Award emphasized that this concept not only offers sustainable alternatives to customers but also challenges traditional consumption patterns in men's fashion.

Adrian Zethraeus, Project Coordinator at Science Park Borås and jury member, commented

:"The classic men's segment is often associated with something conservative. Here we see a very progressive investment in the circular. Now it's not the value chain that's in focus, but how to get the customer to think anew, while it fits so well into the fundamental value proposition."

By combining traditional craftsmanship with modern sustainability principles, Sustain by Oscar Jacobson has set a new standard for how fashion companies can work with circular business models. Their work serves as an inspiration for the industry, demonstrating that it is possible to unite quality, style, and sustainability.

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